

# Edward Dare

Fenwick-Smith House, Barmby Road, Pocklington, YO42 2DW

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## Education

Newcastle University, BSc (Hons) International Business Management (with French)

September 2018–July 2021, Graduated with a 2:1

Pocklington School, West Green, Pocklington, East Yorkshire YO42 2NJ

September 2011–June 2018

- A Level: French (A) (AQA), History (B) (Cambridge) and Business Studies (C) (Edexcel), June 2018
- AS Level: Latin (A) (OCR), June 2017
- GCSEs: Mathematics A\* (Edexcel iGCSE), English Literature A (Edexcel iGCSE), English Language A (Edexcel iGCSE), French A\* (Edexcel), Physics A (AQA), Chemistry A (AQA), Biology A (AQA), History A (Edexcel), PE A\* (OCR), Latin A\* (OCR), June 2016

## Experience

**Facets Commercial Consulting, Manchester (remote)**

Consultant, July 2021 to present

- Duties: At Facets, I work within Agencies - Advertising, Marketing and Digital - and Technology companies, typically heading up their commercial teams on a Part time basis. Working on behalf of several clients, predominantly small-medium marketing, creative, digital and technology businesses to help them grow. Full sales process taking prospects from research phase to delivering revenue.
- Skills: time management, commercial acumen, good communication and presentation skills, networking and relationship building, working to deadlines and adapting to changing priorities and client/business needs, attention to detail, analytical skills, initiative and ability to learn new skills quickly, cold calling/outreach.

**Allerthorpe Lakeland Park, Melbourne Road, Allerthorpe, YO42 2QE**

Part-time seasonal Lifeguard, June–September 2018 – 2020

- Duties: Lifeguarding duties on the waterpark, supervising, instructing groups and members of the public, giving safety briefings, organising equipment such as wetsuits, kayaks etc.
- Skills: teamwork, relationship building, people skills, initiative, organisation, communication, presentation skills.

**Bond International, Pocklington Industrial Estate, Pocklington, York YO42 1NR**

Warehouse Operative, June 2020 – July 2020 (Casual holiday job)

- Duties: Picking tyres ready for order, loading and unloading vans and lorries, restocking warehouse.
- Skills: Independent and team working, accuracy, attention to detail, drive.

**Chequers Transport, Unit 16, Selby Business Park, Oakney Wood Road, Selby YO8 8LZ**

Transport Operative, September 2019 – August 2020 (Casual holiday job)

- Duties: Transporting and storing sensitive/fragile items, exhibition and event deliveries, art transportation.
- Skills: Teamwork, client communication.

**Judsons Wine Bar and Restaurant, 4 Market Place, Pocklington, YO42 2QW**

Barman and waiter, part-time seasonal job, June – December 2019

- Duties: Serving in the bar and restaurant, taking customer orders, mixing cocktails and preparing drinks, clearing tables, looking after customers in a friendly and helpful way.
- Skills: Teamwork, adapting quickly to situations, initiative, communication skills, relationship building, customer service skills.

#### **East Riding Leisure Francis Scaife Sports Centre, Burnby Lane, Pocklington, YO42 2QE**

*Part-time casual Lifeguard, December 2016 – February 2019*

- Duties: Lifeguarding duties, pool supervision, dealing with members of the public, setting out and clearing away equipment in the sports hall, cleaning.
- Skills: Teamwork and communication skills, initiative, problem solving.

#### **PwC, Hull and Leeds**

*Intern, 7-11 August 2017, Business Insight Week for sixth formers*

- Duties: Placements in Tax, Audit and Consulting.
- Skills: Working to deadlines, teamwork, presentation skills, people skills, public speaking, networking.

#### **KPMG, Leeds**

*Intern, 17-19 July 2017, work experience placement on the KPMG Discovery Programme*

- Duties: Rotations to explore the different lines of service in the business.
- Skills: Integrating quickly with different teams, making new connections and building rapport with people.

#### **We Are Boutique, Leeds**

*Intern, 30 August – 2 September 2016, work experience placement in a Media, Digital and PR Agency*

- Duties: Spent a day each in Media, Digital and PR, helped to prepare a client presentation.
- Skills: Creative thinking, teamwork, building relationships, presentation skills.

#### **Banardo's Charity Shop, Pocklington**

*Volunteer, July 2015 – February 2016*

- Duties: Sorting through donations and pricing items ready for sale.
- Skills: Time management skills, how to plan and prioritise, social responsibility.

### **Other**

- NPLQ Level 2 Award in Pool Lifeguarding
- QA Level 2 Award in Emergency First Aid at Work
- DofE Silver and Gold Awards
- IT Skills: MS Office (Word, Excel, Powerpoint), Google Workplace, Slack, Monday, Zoom, Teams
- Social Media: experienced user of social media and the internet

### **Interests/Hobbies**

- Gym, Golf, Skiing, Tennis, Football, Guitar, Rugby, TV, Comedy

### **References**

Mr Trevor Loten  
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